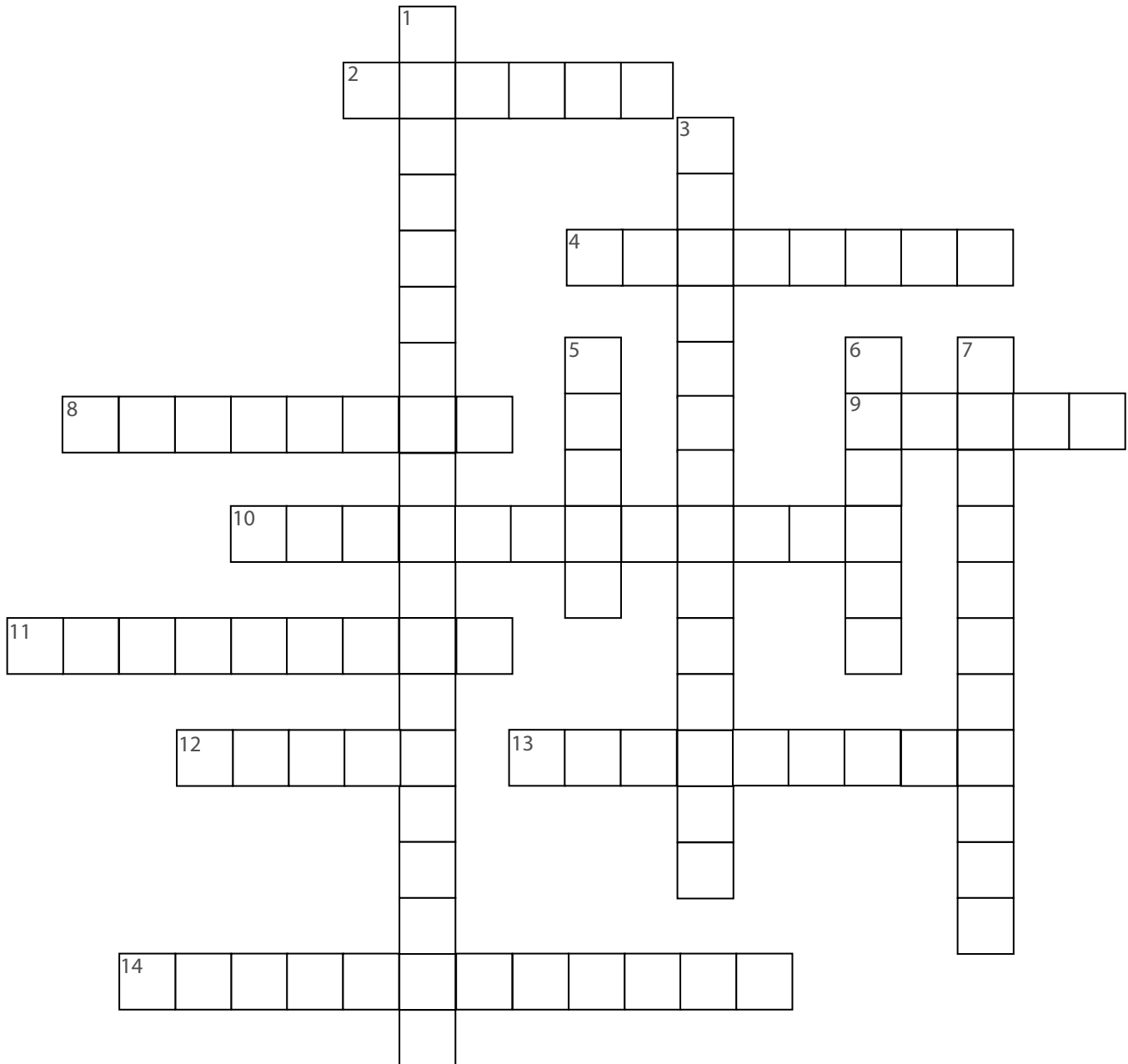


# CPQ Crossword Puzzle

[atginfo.com/atg-university/cpq](http://atginfo.com/atg-university/cpq)



## Across

2. Products sold together
4. Reduction
8. First step of customer's wants & needs
9. Amount to be paid
10. T of FAST
11. Want this too?
12. Pricing with associated terms & conditions
13. CPQ tools must support the \_\_\_\_ of the customer
14. Usage, recurring, non-recurring

## Down

1. A key requirement for CPQ tools
3. Approval steps are a component of this
5. Amount required for payment
6. Buying a higher level of a product
7. Bundles lead to